

Curriculum Vitae: Matthias Fahn

January 19, 2019

Contact

JKU Linz
Room K 121B
Altenbergerstr. 69
A-4040 Linz
Phone: +43 732 2468 7326
matthias.fahn@jku.at

Research Interests

Organizational Economics, Relational Contracts, Corporate Finance, Industrial Organization, Behavioral Economics, Household Economics, Learning & Experimentation

Employment

Since 10/2017	JKU Linz Assistant Professor of Microeconomics
10/2013 – 09/2017	LMU Munich Postdoctoral Researcher, Chair of Organizational Economics (Prof. Dr. F. Englmaier)
03/2015	University of California, San Diego Visiting Scholar, Rady School of Management
01/2015 – 02/2015	University of Bonn Visiting Scholar
01/2012 – 09/2013	University of Würzburg Postdoctoral Researcher, Chair of Organizational Economics (Prof. Dr. F. Englmaier)
04/2011 – 12/2011	University of Konstanz Research Assistant, Chair of Organizational Economics (Prof. Dr. F. Englmaier)

Academic Qualification

10/2006 – 11/2011	LMU Munich Munich Graduate School of Economics Obtained Degree: PhD (Dr. oec. publ.; <i>summa cum laude</i>)
10/2009 – 09/2010	Northwestern University Kellogg School of Management, Department Management & Strategy, Visiting PhD Student
02/2009 – 06/2009	Northwestern University Department of Economics, Visiting PhD Student
10/2004 – 10/2006	LMU Munich Undergraduate and Graduate Studies in Economics
09/2003 – 06/2004	Hanken School of Economics, Helsinki, Finland Undergraduate and Graduate Studies in Economics, Exchange Student
10/2001 – 09/2003	Catholic University Eichstätt-Ingolstadt Bachelor and Undergraduate Studies in Business Administration

Publications & Forthcoming Articles

Relational Contracts with Private Information on the Future Value of the Relationship: The Upside of Implicit Downsizing Costs (with N. Klein), *American Economic Journal: Microeconomics* (forthcoming)

Size Matters: How Over-investments Relax Liquidity Constraints in Relational Contracts (with F. Englmaier), *The Economic Journal* (forthcoming)

Teamwork as a Self-Disciplining Device (with H. Hakenes), *American Economic Journal: Microeconomics* (forthcoming)

The Commitment Role of Equity Financing (with V. Merlo, G. Wamser), *Journal of the European Economic Association* (forthcoming).

Minimum Wages and Relational Contracts, 2017, *Journal of Law, Economics, and Organization*, 33(2), 301-331.

Relational Contracts for Household Formation, Fertility Choice and Separation (with R. Rees, A. Wuppermann), 2016, *Journal of Population Economics*, 29(2), 421-455.

Optimal Contracting with Private Military and Security Companies (with T. Hadjer), 2015, *European Journal of Political Economy*, 37, 220-240.

On the Genesis of Multinational Foreign Affiliate Networks (with P. Egger, G. Wamser, V. Merlo), 2014, *European Economic Review*, 65(1), 136-163.

Research Papers Submitted to Journals

Long -Term Employment Relations when Agents are Present-Biased (with F. Englmaier, M. Schwarz), CESifo Working Paper No. 6159, revise and resubmit, *Journal of Labor Economics*

Relational Contracts, the Costs of Enforcing Formal Contracts, and Capital Structure Choice – Theory and Evidence (with V. Merlo, G. Wamser), JKU Linz Department of Economics Working Paper No. 1711

Current Projects

The Effects of Information Sharing on Moral Hazard in Credit Markets – Theory and Evidence from a Randomized Evaluation in the Philippines (with K. Czura, L. Spantig)

Inconsistent Time Preferences and On-the-job Search (with R. Seibel)

Informal Incentives and Competition on the Product Market – How Digitalization Affects Production Efficiency, Firm Size, and Consumer Welfare (with T. Murooka)

Reciprocity in Dynamic Employment Relationships

Relational Tax Evasion (with M. Troya Martinez)

What Drives Reciprocal Behavior? The Optimal Provision of Incentives Over the Course of Careers (with A. Schade, K. Schüssler), CESifo Working Paper No. 6635

Scholarships/Grants

2018	Research Grant from Hardegg'sche Stiftung (€ 5,000)
2018	Best Paper Award, JKU Department of Economics
2015	Research Grant from the German Science Foundation via SFB/TR-15 (€ 16,000) for organizing a Workshop on Relational Contracts
2013	Research Grant from the University of Munich (€ 2,000)
2013	Travel Grant from the European Economic Association
12/2009 – 09/2010	Scholarship for Research Visit (Northwestern) from the DAAD (German Academic Exchange Service)
10/2006 – 09/2009	Doctoral Scholarship, German Science Foundation (DFG)
2006	“Alumni Prize for Young Economists ” for the 2nd best exam of the year

Memberships/Affiliations

CESifo Research Network, Committee for Organizational Economics (Verein für Socialpolitik)

Conference Presentations

2018: COPE (Munich), CESifo Conference on Applied Microeconomics (Munich), Austrian Economic Association (Vienna), CESifo Conference on the Minimum Wage Institution (Hydra), SIOE (Montreal), Verein für Socialpolitik (Freiburg)

2017: COPE (Zürich), Royal Economic Society (Bristol), EARIE (Maastricht), Verein für Socialpolitik (Vienna), 2nd Workshop on Relational Contracts (Kellogg), Erasmus Accounting and Economics Workshop (Rotterdam), New Economic School 25th Anniversary Conference (Moscow)

2016: SIOE (Paris), Verein für Socialpolitik (Augsburg)

2015: EEA meetings (Mannheim), EARIE (Munich), ISNIE (Harvard), Lectures on the Economics of Organizations and Human Resources (Frankfurt), 1st Workshop on Relational Contracts (Munich), UECE Lisbon Meetings in Game Theory and Applications (Lissabon)

2014: COPE (Cologne), EARIE (Milan), ISNIE (Duke), Verein für Socialpolitik (Hamburg), GEABA (Regensburg)

2013: IIOC (Boston), COPE (Tuebingen), EEA/ESEM meetings (Gothenburg), EARIE (Evora)

2012: IIOC (George Mason), American Law and Economics Association (Stanford), Verein für Socialpolitik (Göttingen)

2011: European Association of Labour Economists (Cyprus), Conference on the Economics of the Family in Honor of Gary Becker (Paris), European Trade Study Group (Copenhagen)

2010: American Law and Economics Association (Princeton), Israel Strategy Conference (Be'er Sheva)

2009: European Association of Law and Economics (Rome), Verein für Socialpolitik (Magdeburg)

Invited Talks

Bonn, ETH Zürich, Hannover, Hohenheim, Konstanz, LMU München, MPI Bonn, Northwestern, Regensburg, Tübingen, UC San Diego, Universität der Bundeswehr München, Universität de Barcelona, Universidad Carlos III de Madrid, University of Montreal, Vienna, WHU Koblenz

Refereeing

American Economic Journal: Microeconomics, B.E. Journal of Economic Analysis and Policy, Conflict Management and Peace Science, Economics of Governance, International Economic Review, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economics & Management Strategy, Journal of the European Economic Association, Journal of Institutional Economics, Journal of Institutional and Theoretical Economics, Journal of Law, Economics and Organization, Journal of Mathematical Economics, Portuguese Economic Journal, RAND Journal of Economics, Review of Economic Studies, Strategic Management Journal

Other Professional Activities

Since 2015	Co-Organizer of a Workshop on Relational Contracts: Munich (2015, with Marta Troya-Martinez), Madrid (2016, with Giorgio Zanarone), Kellogg (2017, with Daniel Barron), Chicago Law School (2018, with Lisa Bernstein)
2015 – 2017	Coordinator of the Departmental Seminar at the LMU Munich
2013 – 2017	Postdoctoral Mentor Internationales Doktorandenkolleg “Evidence-Based Economics”

Teaching

JKU Linz

Winter 2018/19	<i>The Financing of Corporations</i> (MSc Level)
Summer 2018	<i>Microeconomics II</i> (MSc Level)
Winter 2017/18	<i>The Theory of Incentives</i> (MSc Level)

LMU Munich

Summer 2017	<i>Industrial Organization</i> (BSc Level), Lecture and Tutorial
Winter 2016/17	<i>Mathematics for Economists</i> (MSc Level), Lecture
Summer 2016	<i>Industrial Organization</i> (BSc Level), Lecture and Tutorial
Winter 2015/16	<i>Mathematics for Economists</i> (MSc Level), Lecture
Summer 2015	<i>Industrial Organization</i> (BSc Level), Lecture and Tutorial
Winter 2014/15	<i>Mathematics for Economists</i> (MSc Level), Lecture and Tutorial
Summer 2014	<i>Advanced Microeconomics</i> (MSc Level), Tutorial
Winter 2013/14	<i>Mathematics for Economists</i> (MSc Level), Tutorial <i>Advanced Topics in Organizational Economics</i> (PhD Level), Tutorial
Winter 2010/11	<i>Mathematics for Economists</i> (MSc Level), Tutorial
Summer 2007	<i>Introductory Microeconomics</i> (BSc Level), Tutorial

University of Würzburg

Summer 2013	<i>Contract Theory</i> (MSc Level), Tutorial
Winter 2012/13	<i>Informational Economics</i> (BSc Level), Tutorial
Summer 2012	<i>Economic Decisions under Risk</i> (BSc Level), Lecture <i>Contract Theory</i> (MSc Level), Tutorial

University of Konstanz

Winter 2011/12	<i>Advanced Topics in Contract Theory</i> (PhD Level), Tutorial
Summer 2011	<i>Contract Theory</i> (PhD Level), Tutorial

Supervision of numerous Master Theses, Bachelor Theses, and Seminars